



# Shenandoah County 4-H/FFA LIVESTOCK SHOW AND SALE

P O Box 281  
Woodstock, VA 22664

August 20, 2024

Dear Potential 4-H & FFA Livestock Sale Supporter,

Once again it is time for the Shenandoah County 4-H/FFA Livestock Sale at the Shenandoah County Fairgrounds in Woodstock. 4-H/FFA members will be selling their market animals on Saturday, August 31, beginning at 3:00 p.m. The sale order will be **HOGS, GOATS, BEEF, MILK and LAMBS**. We are offering the auction in-person, but remote bidding by phone will also be available. We will livestream the sale through the Shenandoah County 4-H Facebook page.

*Enclosed, please find complimentary gate admission tickets for you to attend the 4-H/FFA Livestock Sale on Saturday, August 31. Please bring these tickets with you to be admitted to the fairgrounds. There will NOT be a list of buyers at the gate. You may want to come early to find parking and to enjoy the Fair before the sale starts.*

When you come to the fairgrounds, please sign in, verify your contact info, including email address, and obtain a bidding number prior to the sale. You will receive two tickets for a free BBQ dinner, which is being served by 4-H volunteers and 4-H/FFA members in the Sharon Lilly 4-H/FFA Show Arena between 3:00-6:00 p.m.

The “Conditions of Sale” are attached to this letter. All payments are due on sale night unless other arrangements have been made in advance with our Treasurer, Chris Biby. [Shenco4hlivestock@gmail.com](mailto:Shenco4hlivestock@gmail.com)

**What will you do after the sale with the animal you purchase?** This is very important so that our volunteers release the animal you purchased to the correct place! You have the following choices to make, either when you give us your remote bidding information, or when you purchase something in person at the sale.

Not for slaughter. We will need to know who is picking the animal up and when?

For slaughter. Please choose a facility. The following facilities will have trucks available after the sale to transport animals, AND they have scheduled time the following week to harvest these animals for you.

- Crabills
- Gores, Foltz Division
- Gores, Stephens City
- Other \_\_\_\_\_

Sell this animal back to the Floor

Buyers have the option of selling their purchases back to the floor buyers at the established “floor price.” By returning your purchase to the floor, you need to pay only the difference between the bid you made and the floor price. Then the floor buyer takes the animal. It works like this.

EXAMPLE

You bid \$1.00 per lb. on a 120 lb. lamb  
Floor bid (Market Price) is \$0.65 per lb.

120		120			
x 1.00	your bid	x .65	floor bid		
\$120.00		minus	\$78.00	=	Difference of \$42.00

(By returning your purchase to the floor, you need to pay only the difference. However, you may wish to keep the purchase for personal use. This can be done simply by marking the correct section of the buyer’s invoice and paying the full amount.)



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### **Remote bidding by phone**

- Please complete the bidder form: <https://forms.gle/iE2Bg5nfZPBkSico9> OR, you can call our office (540-459-6140) and we will complete the form for you over the phone.

We will have one of our volunteer bid takers call you from the sale in time for you to place bids on the animals or species of your choice. We will then send you an invoice after the sale if you are the successful bidder on an animal. Our treasurer is able to take credit card payments over the phone.

- If all goes well with technology, we will have the sale livestreaming through Facebook Live on the Shenandoah County 4-H Facebook page, so you can watch from home.
- The order of specific exhibitors in the sale will not be available until late on Friday, August 30, but we will have it posted on our website: <https://bit.ly/3i54THp> and we can email it to you if requested.
- In case of emergency, you can call 540-335-5534 on August 31 to talk to someone about bidding.

The **Gallon of Milk** will be sold in-person during the Sale with the proceeds going to the 4-H Dairy Scholarship through the Shenandoah Community Foundation. The SCF now has an option for donors to give to this fund online. The link is active, so if you are interested in contributing any amount to the 4-H Dairy Scholarship Fund, you may do that now. You do not have to wait until the August 31 sale. <https://shenandoahcommunityfoundation.org/donate-now/>. A paper form will be available at the sale.

We are also accepting **additional donations** that can be added to one or more exhibitors' lots that are sold during the sale. A form is available on our website: <https://bit.ly/3i54THp>. These donations can be mailed to Chris Biby, Treasurer, P O Box 281, Woodstock, VA 22664 any time prior to August 31, or can be dropped off during the sale. These donations are added to the exhibitor's sale check. You are not buying the animal.

We appreciate Shenandoah Valley Electric Cooperative for sponsoring the postage so we can mail these letters and fair passes to you. If you would also like to receive this letter via email so you can click on the links, please email [cnansel@vt.edu](mailto:cnansel@vt.edu) and we'll send it electronically.

This year we will recognize our buyers with a thank you ad in the Northern Virginia Daily in October, and with a listing on the Buyers' Board in the Sharon Lilly 4-H/FFA Show Arena during the 2025 Fair.

We look forward to seeing you on Saturday, August 31. Remember, we are starting the sale at 3:00 p.m.

Sincerely,

***Carol B. Nansel***

Carol B. Nansel,  
Extension Agent, 4-H  
Virginia Cooperative Extension